

# Saint Paul Consortium

## Articulated College Credit (ACC) Agreement

[www.CTEcreditMn.com](http://www.CTEcreditMn.com)

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**Agreement Name:** Hospitality Management

**Agreement Last Reviewed:** 2017

**Next Review Date:** 2019

College	Course Name	Course Prefix	Course Number	Course Credits
Saint Paul College	Introduction to Hospitality Management	HSPM	1410	3

This course provides an orientation to the hospitality industry. This includes an introduction to the structure of lodging, food service and tourism organizations, the role of lodging departments, the future of the industry and career opportunities. Course structure includes lecture, projects, discussion and guest speakers.

### Curriculum Content Objectives:

To receive credit, students will master 100% of the following content objectives:

1. Understand the various components of the hotel, restaurant and tourism industries and describe how they relate.
2. Identify customer needs in the hospitality industry and the services required to fulfill those needs.
3. Identify the current issues and trends facing hotels, restaurants and travel organizations.
4. Explain management functions and concepts as it relates to the hospitality industry.
5. Identify quality customer service management and the factors that provide a positive experience for hospitality guests.
6. Understand successful staffing strategies to attract, train and evaluate employees in the hospitality industry.
7. Explore jobs, careers and career paths in the hospitality industry.

### Assessments:

Students must achieve no less than 80% or B for a final grade in the high school course to receive ACC.

### ACC Concept:

Skills for selected courses, required for graduation in programs at the colleges participating in this regional agreement are taught in our schools using the assessments developed collaboratively by secondary and post-secondary staff. High School credit is earned and college credits are earned if the student meets the college achievement.